Kulicke \& Soffa Industries, Inc.

## Kulicke \& Soffa Reports Results for Its Second Fiscal Quarter 2009

FORT WASHINGTON, Pa.--(BUSINESS WIRE)--Apr. 28, 2009-- Kulicke \& Soffa Industries, Inc. (NASDAQ:KLIC) ("K\&S") today announced results for the quarter ended March 28, 2009. The Company reported net revenue from continuing operations of $\$ 25.2$ million and a loss from continuing operations of $\$ 33.1$ million, or $\$ 0.54$ per share. This press release contains both GAAP and non-GAAP information.

On a non-GAAP ? basis, the Company reported second quarter net revenue from continuing operations of $\$ 25.2$ million and a loss from continuing operations of $\$ 25.9$ million, or $\$ 0.42$ per share.

GAAP Results:

| (Dollar amounts in thousands except EPS) | Q2 2009 | Change vs. Q2 2008 | Change vs. Q1 2009 |
| :---: | :---: | :---: | :---: |
| Net Revenue | \$ 25,232 | -64 \% | -33 \% |
| Gross Profit | \$8,045 | -72 \% | -42 \% |
| Gross Margin | 31.9 \% | -853 basis points | -534 basis points |
| Income (Loss) from continuing operations | $(33,143)$ | -440 \% | -82 \% |
| Net Margin | -131.4 \% | $-12,269$ basis points | $-8,260$ basis points |
| EPS - Basic and Diluted from Continuing Operations | \$ (0.54 ) | -170 \% | -80 \% |

Non-GAAP Measures:

| (Dollar amounts in thousands except EPS) | Q2 2009 | Change vs. Q2 2008 | Change vs. Q1 $2009$ |
| :---: | :---: | :---: | :---: |
| Net Revenue | \$ 25,232 | -64 \% | -33 \% |
| Gross Profit | \$8,073 | -72 \% | -42 \% |
| Gross Margin | 32.0 \% | -851 basis points | -515 basis points |
| Income (Loss) from continuing operations | $(25,878)$ | -612 \% | -17 \% |
| Net Margin | -102.6 \% | $-9,743$ basis points | $-4,333$ basis points |
| EPS - Basic and Diluted from Continuing Operations | \$ (0.42 ) | -523 \% | -16 \% |

?Non-GAAP measures exclude: equity-based compensation, contractual commitments for former Test facilities, amortization of intangibles, cost of severance, goodwill impairment, and related tax effects from expenses; debt extinguishment; and settlement of Israel tax assessment from income tax expense (see reconciliations of GAAP results to Non-GAAP measures in the following financial schedules).

Commenting on the results, Scott Kulicke, Chairman and Chief Executive Officer, said, "The second quarter was one of the most difficult ever for both $K \& S$ and our industry. Weakness in the global economy continued to depress demand throughout the semiconductor industry. During the quarter, we took the actions required to reduce our cost structure. These actions included an additional headcount reduction of 250 positions, which followed wage cuts enacted in January and the headcount reductions previously announced in November."
"In the second quarter we also launched three important new products at recent SEMICON events. These products demonstrate our continued commitment to technology leadership, as well as our ability to balance our expense reductions with the investments that will drive our future growth."
"While March quarter revenue was disappointing, toward the end of the quarter we began to see improvement in our customers' capacity utilization, followed by increases in order activity for expendable tools and ball bonders. These positive signs have continued into the current quarter. On that basis, we are forecasting a sequential upturn in sales for the June quarter. We expect revenue for our third fiscal quarter to be in the range of $\$ 32$ million to $\$ 37$ million."

## Other Financial Details

- In February, the Company completed its tender offer for the outstanding portion of its $1.0 \%$ Notes due in 2010 , retiring $\$ 13.0$ million face value and recognizing a net gain of $\$ 2.8$ million. The Company has retired $25 \%$ of these Notes since November 2008 and now has $\$ 49.0$ million of these Notes outstanding.
- The Company ended the quarter with total cash and investments of $\$ 130.2$ million. The $\$ 44.8$ million decrease in cash during the quarter included $\$ 13.6$ million in settlement of Israeli taxes and $\$ 10.2$ million for the Company's tender offer for the outstanding portion of the Company's 1.0\% Notes.
- The cost reduction actions taken by the Company during the second quarter are expected to result in $\$ 4.0$ million of severance cost and approximately $\$ 21.7$ million in annualized savings.
- Subsequent to the quarter end, the Company also announced a plan to transfer manufacturing operations currently based in Israel to its plant in China. This plan is expected to cost $\$ 5.7$ million over the next three years, and to result in $\$ 4.6$ million in annual savings when fully implemented in 2011.


## Key Product Highlights

- The Company launched three products that target applications not previously served by K\&S products:
- iStackPSTM - the next generation die attach platform for advanced stacked die and high performance BGA applications. iStackPS will be evaluated and qualified by customers over the next few months, with initial sales expected later this year.
- ConnX-VLEDPSTM - an automatic ball bonder designed specifically for vertical LED applications.
- 7600 wedge bonder - a new product that will extend the Company's wedge bonding portfolio into reel-to-reel applications.

Outlook for Third Fiscal Quarter 2009

Net revenue is expected to be in the range of $\$ 32.0$ million to $\$ 37.0$ million.

## Earnings Conference Call Details

A conference call and simultaneous audio webcast will be held today, April 28, 2009 beginning at 9:00 am (ET). Interested parties may call (877) 4078037 or (201) 689-8037, or they may log on to http://www.kns.com/investors/events for listen-only mode. A replay will be available approximately one hour after the completion of the call by calling toll-free (877) 660-6853 or internationally (201) 612-7415 and using the following replay access codes: 5521 (account number) and 319263 (replay ID number). A replay will also be available on the K\&S website at http://www.kns.com/investors/events. The replay will be available via phone and website for a limited time.

## Discussion of Non-GAAP Measures

This press release contains non-GAAP financial measures as a supplement to the consolidated financial results presented in accordance with GAAP. The Company believes certain non-GAAP measures provide investors with an additional, useful perspective on the Company's performance as seen through the eyes of management. Management uses non-GAAP financial measures along with GAAP financial results for: analyzing the performance of the Company's businesses; strategic and tactical decision making; and determining compensation. The Company does not consider non-GAAP financial measures to be a substitute for, or superior to, financial results presented in accordance with GAAP. All of the non-GAAP financial measures included herein are reconciled to the most directly comparable GAAP results in the following financial statements. These non-GAAP measures may be calculated differently from non-GAAP measures used by other companies. In addition, these non-GAAP financial measures are not based on a comprehensive set of accounting rules or principles and some of the adjustments reflect the exclusion of items that are recurring and will be reflected in the Company's GAAP financial results for the foreseeable future.

## Exclusions from GAAP Results

The Company excludes the following from its GAAP results in presenting non-GAAP financial measures:

- Equity-based compensation expenses. In accordance with Statement of Financial Accounting Standards ("SFAS") No. 123R, Share Based Payments, the Company recognizes the fair value of its equity-based compensation in expenses. Equity-based compensation consists of common stock, stock options and restricted stock granted under the Company's equity compensation plans. Equity-based compensation is a non-cash expense that can vary significantly in amount from period to period.
- Other. The exclusion of certain other non-GAAP amounts allows for improved comparisons of the Company's results to both prior periods and other companies. The Company excludes the following other items from non-GAAP measures as these items are not reflective of the performance of the Company's ongoing businesses:
- Settlement of Israel tax assessment
- Contractual commitments for former Test facilities
- Cost of severance
- Goodwill impairment
- Debt extinguishment
- Amortization of intangibles
- Tax Adjustment. Non-GAAP measures are tax adjusted using the GAAP tax rate associated with each quarterly period. The tax rate is calculated by dividing each quarter's GAAP tax expense by the GAAP net income for that quarter. Non-GAAP year-to-date measures are calculated by summing the associated quarterly non-GAAP measures, without further tax adjustments.


## Non-GAAP Measures

The specific non-GAAP measures included herein are gross profit, gross margin, net income (loss), net margin, and EPS. The Company calculates these measures as follows:

- Gross Profit. K\&S non-GAAP gross profit excludes the effects of equity-based compensation expense recorded within cost of sales.
- Gross Margin. K\&S non-GAAP gross margin excludes the impact of equity-based compensation expense recorded within cost of sales.
- Net Income (Loss) and Earnings per Share. K\&S non-GAAP net income (loss) and EPS exclude equity-based compensation, contractual commitments for former Test facilities, amortization of intangibles, severance plan, goodwill impairment and related tax effects from expenses; debt extinguishment; and settlement of Israel tax assessment from income tax expense.
- Net Margin. Non-GAAP net margin reflects the Company's net margin equity-based compensation, contractual commitments for former Test facilities, amortization of intangibles, severance plan, goodwill impairment and related tax effects from expenses; debt extinguishment, and settlement of Israel tax assessment from income tax expense.


## About Kulicke \& Soffa

Kulicke \& Soffa (NASDAQ:KLIC) is a global leader in the design and manufacture of semiconductor assembly equipment. As one of the pioneers of the industry, K\&S has provided customers with market leading packaging solutions for decades. In recent years K\&S has expanded its product offerings through strategic acquisitions, adding die bonding, wedge bonding and a broader range of expendable tools to its core ball bonding products. Combined with its extensive expertise in process technology, K\&S is well positioned to help customers meet the challenges of assembling the nextgeneration semiconductor devices. (www.kns.com)

## Caution Concerning Forward-Looking Statements

In addition to historical statements, this press release contains statements relating to future events and our future results. These statements are "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, and include, but are not limited to, statements that relate to future revenue, growth, demand for our products, visibility regarding future demand for our products, future costs and savings associated with headcount reductions and other actions, our future sales, profitability, financial results, and product development. While these forward-looking statements represent our judgments and future expectations concerning our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to: difficult global economic conditions, resulting in, among other things, sharply lower demand for products containing semiconductors and for the Company's products, and disruption of capital and credit markets; the risk of failure to successfully manage our operations; the risk of failure to successfully integrate Orthodyne; the risk that anticipated customer orders may not materialize or that orders received may be postponed or canceled, generally without charges; the volatility in the demand for semiconductors and our products and services; the risk that we may not be able to develop and manufacture new products and product enhancements on a timely and cost effective basis; acts of terrorism and violence; risks, such as changes in trade regulations, currency fluctuations, political instability and war, associated with a substantial foreign customer and supplier base and substantial foreign manufacturing operations; and the factors listed or discussed in Kulicke and Soffa Industries, Inc. 2008 Annual Report on Form $10-K$ and our other filings with the Securities and Exchange Commission. Kulicke \& Soffa Industries is under no obligation to (and expressly disclaims any obligation to) update or alter its forward-looking statements whether as a result of new information, future events or otherwise.

KULICKE \& SOFFA INDUSTRIES, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share and employee data)
(Unaudited)
Net revenue
Cost of sales
Gross profit
Selling, general and administrative
Research and development
Impairment of goodwill
U.S. pension plan termination
Total operating expenses
Loss from operations
Interest income
Interest expense
Gain on extinguishment of debt
Loss from continuing operations before income

| Loss from continuing operations before income <br> taxes | $(15,650)$ | $(33,419)$ | $(3,848$ | $)$ | $(63,544)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Provision (benefit) for income taxes | $(4,758)$ | $(276)$ | 11 | $(12,158)$ |  |
| Loss from continuing operations | $(10,892)$ | $(33,143)$ | $(3,859$ | $)$ | $(51,386)$ |
|  |  |  |  |  |  |
| Income from discontinued operations, net of |  |  |  |  |  |
| tax |  |  |  |  |  |

Diluted
Weighted average shares outstanding:
Basic
Diluted

Equity-based compensation expense included in continuing operations:
$\left.\begin{array}{llccc}\text { Cost of sales } & \$ 62 & \$ 28 & \$ 129 & \$(1) \\ \text { Selling, general and administrative } & 844 & 416 & 2,314 & (251\end{array}\right)$

Backlog of orders

| Continuing operations | $\$ 49,000$ | $\$ 15,000$ |
| :--- | :--- | :--- |
| Discontinued operations | $\$ 24,000$ | $\$-$ |
| Number of employees |  |  |
| Continuing operations | 2,462 | 2,047 |
| Discontinued operations | 252 | - |

Note - Statements of operations and additional financial data reflect accounting for the sale of the company's Wire business as a discontinued operation in accordance with the requirements of FAS 144.

KULICKE \& SOFFA INDUSTRIES, INC.
CONSOLIDATED BALANCE SHEETS
(In thousands)

|  |  | September <br> (Unaudited) <br> March 28, |
| :--- | :--- | :--- |
|  | 27, | 2009 |
| ASSETS | 2008 |  |
| CURRENT ASSETS |  |  |
| Cash and cash equivalents | $\$ 144,932$ | $\$ 127,607$ |
| Restricted cash | 35,000 | 281 |
| Short-term investments | 6,149 | 2,354 |
| Accounts and notes receivable, net of allowance for doubtful | 56,643 | 32,020 |
| accounts of \$1,376 and \$2,247 respectively | 27,236 | 48,303 |
| Inventories, net | 18,729 | 12,646 |
| Prepaid expenses and other current assets | 2,118 | 1,834 |
| Deferred income taxes | 127,958 | - |
| Current assets of discontinued operations | 418,765 | 225,045 |
| TOTAL CURRENT ASSETS | 36,900 | 39,641 |
| Property, plant and equipment, net | 386 | 54,412 |
| Intangible assets | 2,709 | 26,698 |
| Goodwill | 5,468 | 4,648 |
| Other assets | 32,909 | - |
| Non-current assets of discontinued operations | $\$ 497,137$ | $\$ 350,444$ |

LIABILITIES AND SHAREHOLDERS' EQUITY
CURRENT LIABILITIES

| Current portion of long term debt | $\$ 72,412$ | $\$-$ |
| :--- | :--- | :--- |
| Accounts payable | 25,028 | 9,632 |
| Accrued expenses and other current liabilities | 27,255 | 29,801 |
| Income taxes payable | 569 | 6,496 |
| Current liabilities of discontinued operations | 34,411 | - |
|  |  |  |
| TOTAL CURRENT LIABILITIES | 159,675 | 45,929 |
| Long term debt | 175,000 | 158,964 |
| Other liabilities | 37,780 | 10,581 |
| Deferred income taxes | 21,591 | 15,729 |
| Other liabilities of discontinued operations | 624 | - |
| TOTAL LIABILITIES | 394,670 | 231,203 |

SHAREHOLDERS' EQUITY
Common stock, no par value
295,841 342,543
Treasury stock, at cost
(46,118) (46,118 )
Accumulated deficit
Accumulated other comprehensive income

TOTAL SHAREHOLDERS' EQUITY
$(149,465) \quad(178,124)$
2,209 940

102,467 119,241

TOTAL LIABILITIES AND
SHAREHOLDERS' EQUITY

|  | Three mon March 29, 2008 | ths ended March 28, 2009 | Six months March 29, 2008 | ended <br> March 28, 2009 |
| :---: | :---: | :---: | :---: | :---: |
| Net cash provided by (used in) continuing operations | \$25,800 | \$(31,845 ) | \$ 17,975 | \$ 29,833 ) |
| Net cash provided by (used in) discontinued operations | 9,182 | (439 | (7,857 | (1,218 ) |
| Net cash provided by (used in) operating activities | \$34,982 | \$(32,284) | \$ 10,118 | \$(31,051) |
| Net cash used in investing activities | (3,510 ) | (3,009 ) | (4,707 | (51,889) |
| Net cash provided by (used in) investing activities, discontinued operations | 17 | - | (103 | 149,857 |
| Net cash used in investing activities | \$ 3,493 | \$(3,009 | \$ (4,810 | \$97,968 |
| Net cash provided by (used in) financing activities | 95 | (10,168) | (3,512 | (84,355 ) |
| Effect of exchange rate changes on cash and cash equivalents | (832 | 22 | (620 | 113 |
| Changes in cash and cash equivalents | \$ 30,752 | \$ $(45,439)$ | \$1,176 | \$ (17,325) |
| Cash and cash equivalents, beginning of period | 120,995 | 173,046 | 150,571 | 144,932 |
| Cash and cash equivalents, end of period | \$151,747 | \$ 127,607 | \$151,747 | \$ 127,607 |
| Short-term investments | 9,379 | 2,354 | 9,379 | 2,354 |
| Restricted cash | 10,000 | 281 | 10,000 | 281 |
| Total Cash, cash equivalents, restricted cash and short-term investments | \$ 171,126 | \$ 130,242 | \$171,126 | \$130,242 |

KULICKE \& SOFFA INDUSTRIES, INC.
OPERATING RESULTS BY BUSINESS SEGMENT
(In thousands)
(Unaudited)

Fiscal 2009:

|  |  | Expendable <br> Equipment | Tools <br> Segment |
| :--- | :---: | :---: | :---: |
| Three months ended March 28, 2009 | Consolidated |  |  |
|  |  |  |  |
| Net revenue | $\$ 16,977$ | $\$ 8,255$ | $\$ 25,232$ |
| Cost of sales | 12,564 | 4,623 | 17,187 |
| Gross profit | 4,413 | 3,632 | 8,045 |
| Operating expenses | 34,981 | 6,113 | 41,094 |
| Impairment of goodwill | 2,709 | - | 2,709 |
| Loss from continuing operations | $\$(33,277$ | $\$(2,481$ | $) \$(35,758$ |
|  |  |  |  |
| Six months ended March 28, 2009 |  |  |  |
|  |  |  |  |
| Net revenue | $\$ 40,636$ | $\$ 22,012$ | $\$ 62,648$ |
| Cost of sales | 29,221 | 11,454 | 40,675 |
| Gross profit | 11,415 | 10,558 | 21,973 |
| Operating expenses | 73,714 | 12,632 | 86,346 |
| Impairment of goodwill | 2,709 | - | 2,709 |
| Loss from continuing operations | $\$(65,008$ | $\$(2,074$ | $\$(67,082$ |

Fiscal 2008:

|  | $\begin{array}{l}\text { Expendable } \\ \text { Equipment } \\ \text { Tools }\end{array}$ |  |  |
| :--- | :---: | :---: | :---: |
| Three months ended March 29, 2008 | $\begin{array}{l}\text { Segment }\end{array}$ | $\begin{array}{l}\text { Segment }\end{array}$ | Consolidated |
| Net revenue | $\$ 57,560$ | $\$ 13,221$ | $\$ 70,781$ |
| Cost of sales | 34,803 | 7,371 | 42,174 |
| Gross profit | 22,757 | 5,850 | 28,607 |
| Operating expenses | 27,486 | 7,925 | 35,411 |
| U.S. pension plan termination | 9,152 | - | 9,152 |
| Loss from continuing operations | $\$(13,881$ | ) |  |
|  |  |  | $\$(15,956$ |$)$


| Operating expenses | 60,760 | 14,334 | 75,094 |
| :--- | :---: | :---: | :---: |
| U.S. pension plan termination | 9,152 | - | 9,152 |
| Income (loss) from continuing operations | $\$(5,490$ | $\$ 469$ | $\$(5,021$ |

KULICKE \& SOFFA INDUSTRIES, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS - SUMMARY
COMPARISON OF GAAP RESULTS TO NON-GAAP MEASURES
(In thousands, except share amounts)
(Unaudited)

Net revenue
Gross profit
Income (loss) from operations

Net income (loss) from continuing
operations

| Three | Three | Six months | Six months |
| :--- | :--- | :--- | :--- |
| months | months | ended <br> ended | ended |
| March 29, | March 28, | March 29, | March 28, |
| 2008 | 2009 | 2008 | 2009 |

(GAAP results)

| $\$ 70,781$ | $\$ 25,232$ | $\$ 194,313$ | $\$ 62,648$ |
| :---: | :---: | :---: | :---: | :---: |
| 28,607 | 8,045 | 79,225 | 21,973 |
| $(15,956)$ | $(35,758$ | $(5,021$ | $(67,082)$ |
| $(10,892)$ | $(33,143)$ | $(3,859$ | $(51,386)$ |

Weighted average shares outstanding, continuing operations


KULICKE \& SOFFA INDUSTRIES, INC.
OPERATING RESULTS BY BUSINESS SEGMENT - SUMMARY
COMPARISON OF GAAP RESULTS TO NON-GAAP MEASURES
(In thousands)
(Unaudited)

|  | Expendable |  |
| :--- | :--- | :--- |
| Equipment | Tools |  |
| Segment | Segment | Consolidated |

Fiscal 2009:

Three months ended March 28, 2009
(GAAP results)
Net revenue
Gross profit
Income (loss) from operations
$\left.\begin{array}{lccc}\$ 16,977 & \$ 8,255 & \$ 25,232 \\ 4,413 & 3,632 & 8,045 \\ (33,277 & (2,481 & (35,758\end{array}\right)$
(Non-GAAP measures)

Net revenue
$\left.\begin{array}{llll}\$ 16,977 & \$ 8,255 & \$ 25,232 \\ 4,433 & 3,640 & 8,073 \\ (24,455 & (1,192 & (25,647\end{array}\right)$

Six months ended March 28, 2009
(GAAP results)

| Net revenue | \$ 40,636 | \$ 22,012 |  | \$ 62,648 |
| :---: | :---: | :---: | :---: | :---: |
| Gross profit | 11,415 | 10,558 |  | 21,973 |
| Income (loss) from operations | (65,008 | ) $(2,074$ | ) | (67,082 |
|  | (Non-GAAP measures) |  |  |  |
| Net revenue | \$ 40,636 | \$ 22,012 |  | \$ 62,648 |
| Gross profit | 11,450 | 10,522 |  | 21,972 |
| Income (loss) from operations | (50,692 | ) 3,208 |  | (47,484 |

Fiscal 2008:

Three months ended March 29, 2008

| Net revenue | $\$ 57,560$ | $\$ 13,221$ | $\$ 70,781$ |
| :--- | :---: | :---: | :---: | :---: |
| Gross profit | 22,757 | 5,850 | 28,607 |
| Income from operations | $(13,881$ | $(2,075$ | $(15,956)$ |

$\left.\begin{array}{lcccc}\text { Net revenue } & \$ 57,560 & \$ 13,221 & \$ 70,781 \\ \text { Gross profit } & 22,792 & 5,877 & 28,669 \\ \text { Income from operations } & (3,760 & ) & (1,767 & (5,527\end{array}\right)$

Six months ended March 29, 2008
Net revenue
Gross profit

| $\$ 165,018$ | $\$ 29,295$ | $\$ 194,313$ |
| :---: | :---: | :---: |
| 64,422 | 14,803 | 79,225 |
| $(5,490$ | ) | 469 |

(Non-GAAP measures)

| Net revenue | $\$ 165,018$ | $\$ 29,295$ | $\$ 194,313$ |
| :--- | :---: | :---: | :---: |
| Gross profit | 64,493 | 14,861 | 79,354 |
| Income from operations | 6,464 | 1,232 | 7,696 |

KULICKE \& SOFFA INDUSTRIES, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS RECONCILIATION OF GAAP RESULTS TO NON-GAAP MEASURES
(In thousands, except share amounts)
(Unaudited)

Net revenue (GAAP results)
Net revenue (Non-GAAP measures)
Gross profit (GAAP results)

- Equity-based compensation expense

Gross profit (Non-GAAP measures)

| Three months ended |  |  |  | Three months ended |  |  | Six months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { March 29, } \\ & 2008 \end{aligned}$ |  | \% of Reven |  | $\begin{aligned} & \text { March 28, } \\ & 2009 \end{aligned}$ |  | \% of Revenue | $\begin{aligned} & \text { March } 29, \\ & 2008 \end{aligned}$ | \% of <br> Reve |  | $\begin{aligned} & \text { March 28, } \\ & 2009 \end{aligned}$ | \% of Revenue |
| \$ 70,781 |  |  |  | \$ 25,232 |  |  | \$ 194,313 |  |  | \$62,648 |  |
| 70,781 |  |  |  | 25,232 |  |  | 194,313 |  |  | 62,648 |  |
| 28,607 |  | 40.4 | \% | 8,045 |  | 31.9 \% | 79,225 | 40.8 | \% | 21,973 | 35.1 \% |
| 62 |  |  |  | 28 |  |  | 129 |  |  | (1 |  |
| 28,669 |  | 40.5 | \% | 8,073 |  | 32.0 \% | 79,354 | 40.8 | \% | 21,972 | 35.1 \% |
| (15,956 | ) | -22.5 | \% | (35,758 | ) | -141.7\% | (5,021 | ) -2.6 | \% | $(67,082)$ | -107.1 \% |
| 1,215 |  |  |  | 658 |  |  | 3,459 |  |  | (14 ) |  |
| - |  |  |  | 3,969 |  |  | - |  |  | 6,555 |  |
| - |  |  |  | 2,709 |  |  | - |  |  | 2,709 |  |
| - |  |  |  | - |  |  | - |  |  | 2,608 |  |
| - |  |  |  | - |  |  | - |  |  | 2,212 |  |
| 9,152 |  |  |  | - |  |  | 9,152 |  |  | - |  |
| 62 |  |  |  | 2,775 |  |  | 106 |  |  | 5,528 |  |
| (5,527 | ) | -7.8 | \% | (25,647 | ) | -101.6\% | 7,696 | 4.0 | \% | $(47,484)$ | -75.8 \% |
| (10,892 | ) | -15.4 | \% | (33,143 | ) | -131.4\% | (3,859 | ) -2.0 | \% | $(51,386)$ | -82.0 \% |
| 1,215 |  |  |  | 658 |  |  | 3,459 |  |  | (14 ) |  |
| - |  |  |  | 3,969 |  |  | - |  |  | 6,555 |  |
| - |  |  |  | 2,709 |  |  | - |  |  | 2,709 |  |
| - |  |  |  | - |  |  | - |  |  | 2,608 |  |
| - |  |  |  | - |  |  | - |  |  | 2,212 |  |
| 9,152 |  |  |  | - |  |  | 9,152 |  |  | - |  |
| 62 |  |  |  | 2,775 |  |  | 106 |  |  | 5,528 |  |

- Equity-based compensation expense
- Severance plan
- Impairment of goodwill
- Facilities contractual commitments
- Tax settlement expense
- U.S. pension plan termination
- Amortization of intangibles

Income (loss) from operations (Non-GAAP measures)
Net income (loss) (GAAP results)

- Equity-based compensation expense
- Severance plan
- Impairment of goodwill
- Facilities contractual commitments
- Tax settlement expense
- U.S. pension plan termination
- Amortization of intangibles
- Gain on extinquishment of debt
- Tax effect of non-GAAP adjustments Net income (loss) (Non-GAAP measures)

| - |  |  |  | (2,786 | ) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (3,171 | ) |  |  | (60 | ) |  |
| (3,634 | ) | -5.1 | \% | $(25,878$ |  | -102.6\% |

$(170$
$(4,027$
4,661
$(3,634)-5.1 \%(25,878)-102.6 \% \quad 4,661 \quad 2.4 \% \quad(48,043)-76.7 \%$

| Weighted average shares outstanding, continuing operations (GAAP \& Non-GAAP) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic | 53,384 |  | 61,054 |  | 53,32 |  | 60,752 |
| Diluted | 53,384 |  | 61,054 |  | 62,225 |  | 60,752 |
| Net income (loss) per share from continuing operations (GAAP results) |  |  |  |  |  |  |  |
| Basic | \$ 0.20 | ) | \$ 0.54 | ) | \$(0.07 | ) | \$(0.85 ) |
| Diluted | \$ (0.20 | ) | \$ (0.54 | ) | \$(0.05 | ) | \$(0.85 |
| Adjustments to net income per share |  |  |  |  |  |  |  |
| Basic | \$ 0.13 |  | \$ 0.12 |  | \$ 0.16 |  | \$ 0.06 |
| Diluted | \$ 0.13 |  | \$ 0.12 |  | \$ 0.13 |  | \$ 0.06 |
| Net income (loss) per share from continuing operations (Non-GAAP measures) |  |  |  |  |  |  |  |
| Basic | \$ 0.07 | ) | \$ 0.42 | ) | \$ 0.09 |  | \$(0.79 ) |
| Diluted | \$ (0.07 | ) | \$ (0.42 | ) | \$ 0.08 |  | \$(0.79 |

KULICKE \& SOFFA INDUSTRIES, INC.
OPERATING RESULTS BY BUSINESS SEGMENT
RECONCILIATION OF GAAP RESULTS TO NON-GAAP MEASURES
(In thousands)
(Unaudited)

|  | Expendable |  |
| :--- | :--- | :--- |
| Equipment \% of $\quad$ Tools | \% of |  |
| Segment | Revenue Segment | Revenue Consolidated |

Fiscal 2009:
Three months ended March 28, 2009


Six months ended March 28, 2009

Income (loss) from operations (50,692 ) -124.7\% 3,208 $14.6 \%(47,484)$
(Non-GAAP measures)

Fiscal 2008:

Three months ended March 29 ,
2008

| Net revenue (GAAP results) | 57,560 |  |  | 13,221 |  |  | 70,781 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net revenue (Non-GAAP measures) | 57,560 |  |  | 13,221 |  |  | 70,781 |  |
| Gross profit (GAAP results) | 22,757 | 39.5 | \% | 5,850 | 44.2 | \% | 28,607 |  |
| - Equity-based compensation expense | 35 |  |  | 27 |  |  | 62 |  |
| Gross profit (Non-GAAP measures) | 22,792 | 39.6 | \% | 5,877 | 44.4 | \% | 28,669 |  |
| Income from operations (GAAP results) | (13,881 | ) -24.1 | \% | (2,075 | ) -15.7 | \% | (15,956 | ) |
| - Equity-based compensation expense | 907 |  |  | 308 |  |  | 1,215 |  |
| - U.S. pension plan termination | 9,152 |  |  | - |  |  | 9,152 |  |
| - Amortization of intangibles | 62 |  |  | - |  |  | 62 |  |
| Income from operations (NonGAAP measures) | (3,760 | ) -6.5 | \% | (1,767 | ) -13.4 | \% | (5,527 | ) |

Six months ended March 29, 2008

| Net revenue (GAAP results) | 165,018 |  | 29,295 |  |  | 194,313 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net revenue (Non-GAAP measures) | 165,018 |  | 29,295 |  | 194,313 |  |  |
| Gross profit (GAAP results) | 64,422 | 39.0 | $\%$ | 14,803 | 50.5 | $\%$ | 79,225 |
| - Equity-based compensation <br> expense <br> Gross profit (Non-GAAP measures) | 71 | 64,493 | 39.1 | $\%$ | 14,861 | 50.7 | $\%$ |

Source: Kulicke \& Soffa Industries, Inc.
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