Kulicke & Soffa Reports Results for Its Second Fiscal Quarter 2009

FORT WASHINGTON, Pa.--(BUSINESS WIRE)--Apr. 28, 2009-- Kulicke & Soffa Industries, Inc. (NASDAQ:KLIC) ("K&S") today announced results for the quarter ended March 28, 2009. The Company reported net revenue from continuing operations of \$25.2 million and a loss from continuing operations of \$33.1 million, or \$0.54 per share. This press release contains both GAAP and non-GAAP information.

On a non-GAAP? basis, the Company reported second quarter net revenue from continuing operations of \$25.2 million and a loss from continuing operations of \$25.9 million, or \$0.42 per share.

GAAP Results:

(Dollar amounts in thousands except EPS)	Q2 2009	Change vs. Q2 2008	Change vs. Q1 2009
Net Revenue	\$25,232	-64 %	-33 %
Gross Profit	\$8,045	-72 %	-42 %
Gross Margin	31.9 %	-853 basis points	-534 basis points
Income (Loss) from continuing operations	(33,143)	-440 %	-82 %
Net Margin	-131.4 %	-12,269 basis points	-8,260 basis points
EPS - Basic and Diluted from Continuing Operations	\$(0.54)	-170 %	-80 %

Non-GAAP Measures:

(Dollar amounts in thousands except EPS)	Q2 2009	Change vs. 2008	Q2	Change v 2009	s. Q1
Net Revenue	\$25,232	-64	%	-33	%
Gross Profit	\$8,073	-72	%	-42	%
Gross Margin	32.0 %	-851 basis points		-515 basi	s points
Income (Loss) from continuing operations	(25,878)	-612	%	-17	%
Net Margin	-102.6 %	-9,743 basi points	S	-4,333 ba points	ısis
EPS – Basic and Diluted from Continuing Operations	\$(0.42)	-523	%	-16	%

?Non-GAAP measures exclude: equity-based compensation, contractual commitments for former Test facilities, amortization of intangibles, cost of severance, goodwill impairment, and related tax effects from expenses; debt extinguishment; and settlement of Israel tax assessment from income tax expense (see reconciliations of GAAP results to Non-GAAP measures in the following financial schedules).

Commenting on the results, Scott Kulicke, Chairman and Chief Executive Officer, said, "The second quarter was one of the most difficult ever for both K&S and our industry. Weakness in the global economy continued to depress demand throughout the semiconductor industry. During the quarter, we took the actions required to reduce our cost structure. These actions included an additional headcount reduction of 250 positions, which followed wage cuts enacted in January and the headcount reductions previously announced in November."

"In the second quarter we also launched three important new products at recent SEMICON events. These products demonstrate our continued commitment to technology leadership, as well as our ability to balance our expense reductions with the investments that will drive our future growth."

"While March quarter revenue was disappointing, toward the end of the quarter we began to see improvement in our customers' capacity utilization, followed by increases in order activity for expendable tools and ball bonders. These positive signs have continued into the current quarter. On that basis, we are forecasting a sequential upturn in sales for the June quarter. We expect revenue for our third fiscal quarter to be in the range of \$32 million to \$37 million."

Other Financial Details

- In February, the Company completed its tender offer for the outstanding portion of its 1.0% Notes due in 2010, retiring \$13.0 million face value and recognizing a net gain of \$2.8 million. The Company has retired 25% of these Notes since November 2008 and now has \$49.0 million of these Notes outstanding.
- The Company ended the quarter with total cash and investments of \$130.2 million. The \$44.8 million decrease in cash during the quarter included \$13.6 million in settlement of Israeli taxes and \$10.2 million for the Company's tender offer for the outstanding portion of the Company's 1.0% Notes.
- The cost reduction actions taken by the Company during the second quarter are expected to result in \$4.0 million of severance cost and approximately \$21.7 million in annualized savings.
- Subsequent to the quarter end, the Company also announced a plan to transfer manufacturing operations currently based in Israel to its plant in China. This plan is expected to cost \$5.7 million over the next three years, and to result in \$4.6 million in annual savings when fully implemented in 2011.

Key Product Highlights

- The Company launched three products that target applications not previously served by K&S products:
 - iStackPSTM the next generation die attach platform for advanced stacked die and high performance BGA applications. iStackPS will be evaluated and qualified by customers over the next few months, with initial sales expected later this year.
 - ConnX-VLEDPSTM an automatic ball bonder designed specifically for vertical LED applications.
 - 7600 wedge bonder a new product that will extend the Company's wedge bonding portfolio into reel-to-reel applications.

Net revenue is expected to be in the range of \$32.0 million to \$37.0 million.

Earnings Conference Call Details

A conference call and simultaneous audio webcast will be held today, April 28, 2009 beginning at 9:00 am (ET). Interested parties may call (877) 407-8037 or (201) 689-8037, or they may log on to http://www.kns.com/investors/events for listen-only mode. A replay will be available approximately one hour after the completion of the call by calling toll-free (877) 660-6853 or internationally (201) 612-7415 and using the following replay access codes: 5521 (account number) and 319263 (replay ID number). A replay will also be available on the K&S website at http://www.kns.com/investors/events. The replay will be available via phone and website for a limited time.

Discussion of Non-GAAP Measures

This press release contains non-GAAP financial measures as a supplement to the consolidated financial results presented in accordance with GAAP. The Company believes certain non-GAAP measures provide investors with an additional, useful perspective on the Company's performance as seen through the eyes of management. Management uses non-GAAP financial measures along with GAAP financial results for: analyzing the performance of the Company's businesses; strategic and tactical decision making; and determining compensation. The Company does not consider non-GAAP financial measures to be a substitute for, or superior to, financial results presented in accordance with GAAP. All of the non-GAAP financial measures included herein are reconciled to the most directly comparable GAAP results in the following financial statements. These non-GAAP measures may be calculated differently from non-GAAP measures used by other companies. In addition, these non-GAAP financial measures are not based on a comprehensive set of accounting rules or principles and some of the adjustments reflect the exclusion of items that are recurring and will be reflected in the Company's GAAP financial results for the foreseeable future.

Exclusions from GAAP Results

The Company excludes the following from its GAAP results in presenting non-GAAP financial measures:

- Equity-based compensation expenses. In accordance with Statement of Financial Accounting Standards ("SFAS") No. 123R, Share Based Payments, the Company recognizes the fair value of its equity-based compensation in expenses. Equity-based compensation consists of common stock, stock options and restricted stock granted under the Company's equity compensation plans. Equity-based compensation is a non-cash expense that can vary significantly in amount from period to period.
- Other. The exclusion of certain other non-GAAP amounts allows for improved comparisons of the Company's results to both prior periods and other companies. The Company excludes the following other items from non-GAAP measures as these items are not reflective of the performance of the Company's ongoing businesses:
 - · Settlement of Israel tax assessment
 - · Contractual commitments for former Test facilities
 - · Cost of severance
 - Goodwill impairment
 - Debt extinguishment
 - Amortization of intangibles
- Tax Adjustment. Non-GAAP measures are tax adjusted using the GAAP tax rate associated with each quarterly period. The tax rate is calculated by dividing each quarter's GAAP tax expense by the GAAP net income for that quarter. Non-GAAP year-to-date measures are calculated by summing the associated quarterly non-GAAP measures, without further tax adjustments.

Non-GAAP Measures

The specific non-GAAP measures included herein are gross profit, gross margin, net income (loss), net margin, and EPS. The Company calculates these measures as follows:

- Gross Profit. K&S non-GAAP gross profit excludes the effects of equity-based compensation expense recorded within cost of sales.
- Gross Margin. K&S non-GAAP gross margin excludes the impact of equity-based compensation expense recorded within cost of sales.
- Net Income (Loss) and Earnings per Share. K&S non-GAAP net income (loss) and EPS exclude equity-based compensation, contractual commitments for former Test facilities, amortization of intangibles, severance plan, goodwill impairment and related tax effects from expenses; debt extinguishment; and settlement of Israel tax assessment from income tax expense.
- *Net Margin.* Non-GAAP net margin reflects the Company's net margin equity-based compensation, contractual commitments for former Test facilities, amortization of intangibles, severance plan, goodwill impairment and related tax effects from expenses; debt extinguishment, and settlement of Israel tax assessment from income tax expense.

About Kulicke & Soffa

Kulicke & Soffa (NASDAQ:KLIC) is a global leader in the design and manufacture of semiconductor assembly equipment. As one of the pioneers of the industry, K&S has provided customers with market leading packaging solutions for decades. In recent years K&S has expanded its product offerings through strategic acquisitions, adding die bonding, wedge bonding and a broader range of expendable tools to its core ball bonding products. Combined with its extensive expertise in process technology, K&S is well positioned to help customers meet the challenges of assembling the next-generation semiconductor devices. (www.kns.com)

Caution Concerning Forward-Looking Statements

In addition to historical statements, this press release contains statements relating to future events and our future results. These statements are "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, and include, but are not limited to, statements that relate to future revenue, growth, demand for our products, visibility regarding future demand for our products, future costs and savings associated with headcount reductions and other actions, our future sales, profitability, financial results, and product development. While these forward-looking statements represent our judgments and future expectations concerning our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to: difficult global economic conditions, resulting in, among other things, sharply lower demand for products containing semiconductors and for the Company's products, and disruption of capital and credit markets; the risk of failure to successfully manage our operations; the risk of failure to successfully integrate Orthodyne; the risk that anticipated customer orders may not materialize or that orders received may be postponed or canceled, generally without charges; the volatility in the demand for semiconductors and our products and services; the risk that we may not be able to develop and manufacture new products and product enhancements on a timely and cost effective basis; acts of terrorism and violence; risks, such as changes in trade regulations, currency fluctuations, political instability and war, associated with a substantial foreign customer and supplier base and substantial foreign manufacturing operations; and the factors listed or discussed in Kulicke and Soffa Industries, Inc. 2008 Annual Report on Form 10-K and our other filings with the Securities and Exchange Commission. Kulicke & Soffa Industries is under no obligation to (and e

KULICKE & SOFFA INDUSTRIES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share and employee data)

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(Unaudited)			6 ' ''	
			Six months March 29, 2008	
Net revenue	\$70,781	\$25,232	\$194,313	\$62,648
Cost of sales	42,174	17,187	115,088	40,675
Gross profit	28,607	8,045	79,225	21,973
Selling, general and administrative Research and development Impairment of goodwill	19,721 15,690 -	27,836 13,258 2,709	44,872 30,222 -	57,688 28,658 2,709
U.S. pension plan termination	9,152	-	9,152	-
Total operating expenses	44,563	43,803	84,246	89,055
Loss from operations	(15,956)	(35,758)	(5,021)	(67,082)
Interest income Interest expense Gain on extinguishment of debt	1,191 (885) -	193 (640) 2,786	2,760 (1,757) 170	947 (1,374) 3,965
Loss from continuing operations before income taxes	(15,650)	(33,419)	(3,848)	(63,544)
Provision (benefit) for income taxes	(4,758)	(276)	11	(12,158)
Loss from continuing operations	(10,892)	(33,143)	(3,859)	(51,386)
Income from discontinued operations, net of tax	4,758 -		14,087	22,727
Net income (loss)	\$(6,134)	\$(33,143)	\$10,228	\$(28,659)
Loss per share from continuing operations: Basic Diluted				\$(0.85) \$(0.85)
Income from share of discontinued operations: Basic Diluted	\$0.09 \$0.09	\$- \$-	\$0.26 \$0.26	\$0.38 \$0.38
Net income (loss) per share: Basic Diluted			\$0.19 \$0.19	\$(0.47) \$(0.47)
Weighted average shares outstanding: Basic Diluted	53,384 53,384	61,054 61,054	53,324 53,324	60,752 60,752
Equity-based compensation expense included in continuing operations: Cost of sales Selling, general and administrative Research and development Total	\$62 844 309 \$1,215	\$28 416 214 \$658	\$129 2,314 1,016 \$3,459	\$(1) (251) 238 \$(14)
Additional financial data:	Three months ended March 29, March 28 2008 2009			
Depreciation and amortization Continuing operations Discontinued operations	\$2,476 \$241	\$5,676 \$-	\$4,589 \$472	\$11,235 \$-
Capital expenditures Continuing operations Discontinued operations	\$1,988 \$44	\$913 \$-	\$4,686 \$119	\$3,346 \$-
			March 29, 2008	March 28, 2009

Continuing operations Discontinued operations	\$49,000 \$24,000	\$15,000 \$-
Number of employees		
Continuing operations	2,462	2,047
Discontinued operations	252	-

Note – Statements of operations and additional financial data reflect accounting for the sale of the company's Wire business as a discontinued operation in accordance with the requirements of FAS 144.

KULICKE & SOFFA INDUSTRIES, INC. CONSOLIDATED BALANCE SHEETS (In thousands)

(In thousands)		
		(Unaudited)
	September	March 28,
	27, 2008	2009
ASSETS	2006	2009
A33E13		
CURRENT ASSETS		
Cash and cash equivalents	\$144,932	\$127,607
Restricted cash	35,000	281
Short-term investments	6,149	2,354
Accounts and notes receivable, net of allowance for doubtful	56,643	32,020
accounts of \$1,376 and \$2,247 respectively	•	
Inventories, net	27,236	48,303
Prepaid expenses and other current assets	18,729	12,646
Deferred income taxes	2,118	1,834
Current assets of discontinued operations	127,958	-
TOTAL CURRENT ASSETS	418,765	225,045
TOTAL CONNENT ASSETS	410,703	223,043
Property, plant and equipment, net	36,900	39,641
Intangible assets	386	54,412
Goodwill	2,709	26,698
Other assets	5,468	4,648
Non-current assets of discontinued operations	32,909	.,00
Non-current assets of discontinued operations	32,909	-
TOTAL ASSETS	\$497,137	\$350,444
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES		
Current portion of long term debt	\$72,412	\$ -
Accounts payable	25,028	9,632
Accrued expenses and other current liabilities	27,255	29,801
Income taxes payable	569	6,496
Current liabilities of discontinued operations	34,411	-
TOTAL CURRENT LIABILITIES	150.675	45.020
TOTAL CURRENT LIABILITIES	159,675	45,929
Long term debt	175,000	158,964
Other liabilities		
	37,780	10,581
Deferred income taxes	21,591	15,729
Other liabilities of discontinued operations	624	-
TOTAL LIABILITIES	394,670	231,203
TOTAL LIABILITIES	334,070	231,203
SHAREHOLDERS' EQUITY		
Common stock, no par value	295,841	342,543
Treasury stock, at cost		(46,118)
Accumulated deficit	(149,465)	
Accumulated other comprehensive income	2,209	940
	_,	
TOTAL SHAREHOLDERS' EQUITY	102,467	119,241
TOTAL LIABILITIES AND		
SHAREHOLDERS' EQUITY	\$497,137	\$350,444

KULICKE & SOFFA INDUSTRIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

(Unaudited)

	Three mon March 29, 2008	ths ended March 28, 2009	Six months March 29, 2008	
Net cash provided by (used in) continuing operations	\$25,800	\$(31,845)	\$17,975	\$(29,833)
Net cash provided by (used in) discontinued operations	9,182	(439)	(7,857)	(1,218)
Net cash provided by (used in) operating activities	\$34,982	\$(32,284)	\$10,118	\$(31,051)
Net cash used in investing activities	(3,510)	(3,009)	(4,707)	(51,889)
Net cash provided by (used in) investing activities, discontinued operations	17	-	(103)	149,857
Net cash used in investing activities	\$(3,493)	\$(3,009)	\$(4,810)	\$97,968
Net cash provided by (used in) financing activities	95	(10,168)	(3,512)	(84,355)
Effect of exchange rate changes on cash and cash equivalents	(832)	22	(620)	113
Changes in cash and cash equivalents	\$30,752	\$(45,439)	\$1,176	\$(17,325)
Cash and cash equivalents, beginning of period	120,995	173,046	150,571	144,932
Cash and cash equivalents, end of period	\$151,747	\$127,607	\$151,747	\$127,607
Short-term investments Restricted cash	9,379 10,000	2,354 281	9,379 10,000	2,354 281
Total Cash, cash equivalents, restricted cash and short-term investments	\$171,126	\$130,242	\$171,126	\$130,242

KULICKE & SOFFA INDUSTRIES, INC. OPERATING RESULTS BY BUSINESS SEGMENT (In thousands) (Unaudited)

Fiscal 2009:

Three months ended March 28, 2009	Equipment Segment	Expendable Tools Segment	Consolidated
Net revenue Cost of sales Gross profit Operating expenses Impairment of goodwill Loss from continuing operations	\$ 16,977	\$ 8,255	\$ 25,232
	12,564	4,623	17,187
	4,413	3,632	8,045
	34,981	6,113	41,094
	2,709	-	2,709
	\$ (33,277)	\$ (2,481) \$ (35,758)
Six months ended March 28, 2009			
Net revenue Cost of sales Gross profit Operating expenses Impairment of goodwill Loss from continuing operations	\$ 40,636	\$ 22,012	\$ 62,648
	29,221	11,454	40,675
	11,415	10,558	21,973
	73,714	12,632	86,346
	2,709	-	2,709
	\$ (65,008)	\$ (2,074	\$ (67,082)

Fiscal 2008:

Three months ended March 29, 2008	Equipment Segment	Expendable Tools Segment	Consolidated
Net revenue Cost of sales Gross profit Operating expenses U.S. pension plan termination Loss from continuing operations	\$ 57,560	\$ 13,221	\$ 70,781
	34,803	7,371	42,174
	22,757	5,850	28,607
	27,486	7,925	35,411
	9,152	-	9,152
	\$ (13,881)	\$ (2,075) \$ (15,956)
Six months ended March 29, 2008			
Net revenue	\$ 165,018	\$ 29,295	\$ 194,313
Cost of sales	100,596	14,492	115,088
Gross profit	64,422	14,803	79,225

Operating expenses	60,760	14,334	75,094	
U.S. pension plan termination	9,152	-	9,152	
Income (loss) from continuing operations	\$ (5,490) \$ 469	\$ (5,021)

KULICKE & SOFFA INDUSTRIES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS - SUMMARY COMPARISON OF GAAP RESULTS TO NON-GAAP MEASURES (In thousands, except share amounts) (Unaudited)

	Three months ended March 29, 2008		Three months ended March 28, 2009		Six months ended March 29, 2008	Six months ended March 28, 2009	
	(GAAP resu	ılts)				
Net revenue Gross profit Income (loss) from operations Net income (loss) from continuing operations	, -,)	\$ 25,232 8,045 (35,758 (33,143)	\$194,313 79,225 (5,021) (3,859)	, , , , , ,	
Weighted average shares outstanding, continuing operations Basic Diluted	53,384 53,384		61,054 61,054		53,324 53,324	60,752 60,752	
Net income (loss) per share from continuing operations Basic Diluted	\$ (0.20 \$ (0.20)	\$ (0.54 \$ (0.54)		\$ (0.85) \$ (0.85)	
	(Non-GAAP	'n	easures)				
Net revenue Gross profit Income (loss) from operations	\$ 70,781 28,669 (5,527)	\$ 25,232 8,073 (25,647)	\$194,313 79,354 7,696	\$ 62,648 21,972 (47,484))
Net income (loss) from continuing operations	(3,634)	(25,878)	4,661	(48,043))
Weighted average shares outstanding, continuing operations Basic Diluted	53,384 53,384		61,054 61,054		53,324 62,225	60,752 60,752	
Net income (loss) per share from continuing operations Basic Diluted	\$ (0.07 \$ (0.07)	\$ (0.42 \$ (0.42)	\$0.09 \$0.08	\$(0.79) \$(0.79)	

KULICKE & SOFFA INDUSTRIES, INC.
OPERATING RESULTS BY BUSINESS SEGMENT - SUMMARY
COMPARISON OF GAAP RESULTS TO NON-GAAP MEASURES
(In thousands)
(Unaudited)

Expendable
Equipment Tools
Segment Segment Consolidated

Fiscal 2009:

Three months ended March 28, 2009

(GAAP results)

 Net revenue
 \$ 16,977
 \$ 8,255
 \$ 25,232

 Gross profit
 4,413
 3,632
 8,045

 Income (loss) from operations
 (33,277
) (2,481
) (35,758
)

(Non-GAAP measures)

 Net revenue
 \$ 16,977
 \$ 8,255
 \$ 25,232

 Gross profit
 4,433
 3,640
 8,073

 Income (loss) from operations
 (24,455
) (1,192
) (25,647

Six months ended March 28, 2009

(GAAP results)

Net revenue Gross profit Income (loss) from operations	\$ 40,636)
Net revenue Gross profit Income (loss) from operations	\$ 40,636 \$ 22,012 \$ 62,648 11,450 10,522 21,972)
Fiscal 2008:		
Three months ended March 29, 2008	(GAAP results)	
Net revenue Gross profit Income from operations	\$ 57,560)
	(Non-GAAP measures)	
Net revenue Gross profit Income from operations	\$57,560 \$13,221 \$70,781 22,792 5,877 28,669 (3,760) (1,767) (5,527)
Six months ended March 29, 2008		
	(GAAP results)	
Net revenue Gross profit Income from operations	\$ 165,018)
	(Non-GAAP measures)	
Net revenue		

KULICKE & SOFFA INDUSTRIES, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
RECONCILIATION OF GAAP RESULTS TO NON-GAAP MEASURES
(In thousands, except share amounts)
(Unaudited)

	Three months ended		Three months ended		Six months ended		Six months ended
	March 29, 2008	% of Revenue	March 28, 2009	% of Revenue	March 29, 2008	% of Revenue	March 28, % of 2009 Revenue
Net revenue (GAAP results) Net revenue (Non-GAAP measures)	\$ 70,781 70,781		\$ 25,232 25,232		\$194,313 194,313		\$62,648 62,648
Gross profit (GAAP results) - Equity-based compensation expense	28,607 62	40.4 %	8,045 28	31.9 %	79,225 129	40.8 %	21,973 35.1 % (1)
Gross profit (Non-GAAP measures)	28,669	40.5 %	8,073	32.0 %	79,354	40.8 %	21,972 35.1 %
Income (loss) from operations (GAAP results) - Equity-based compensation expense - Severance plan - Impairment of goodwill - Facilities contractual commitments - Tax settlement expense - U.S. pension plan termination - Amortization of intangibles Income (loss) from operations (Non-GAAP measures)	(15,956) 1,215 9,152 62 (5,527)	-22.5 % -7.8 %	658 3,969 2,709 - - 2,775	-141.7%	(5,021) 3,459 - - - - 9,152 106 7,696	-2.6 % 4.0 %	(67,082) -107.1% (14) 6,555 2,709 2,608 2,212 - 5,528 (47,484) -75.8 %
Net income (loss) (GAAP results) - Equity-based compensation expense - Severance plan - Impairment of goodwill - Facilities contractual commitments - Tax settlement expense - U.S. pension plan termination - Amortization of intangibles	(10,892) 1,215 - - - - - 9,152	-15.4 %	(33,143) 658 3,969 2,709 - - - 2,775	-131.4%	(3,859) 3,459 - - - - - 9,152	-2.0 %	(51,386) -82.0 % (14) 6,555 2,709 2,608 2,212 - 5,528

- Gain on extinguishment of debt - Tax settlement benefit - Tax effect of non-GAAP adjustments Net income (loss) (Non-GAAP measures)	: (3,171 (3,634)) -5.1 %	(2,786 (60 (25,878))) -102.6%	(170 (4,027 4,661)) 2.4	(3.9654) (12,154) (136) % (48,043) -76.7 %
Weighted average shares outstanding, continuing operations (GAAP & Non-GAAP) Basic Diluted	53,384 53,384		61,054 61,054		53,324 62,225		60,752 60,752
Net income (loss) per share from continuing operations (GAAP results) Basic Diluted	\$ (0.20 \$ (0.20)	\$ (0.54 \$ (0.54)	\$(0.07 \$(0.05)	\$(0.85) \$(0.85)
Adjustments to net income per share Basic Diluted	\$ 0.13 \$ 0.13		\$ 0.12 \$ 0.12		\$0.16 \$0.13		\$0.06 \$0.06
Net income (loss) per share from continuing operations (Non-GAAP measures) Basic Diluted	\$ (0.07 \$ (0.07)	\$ (0.42 \$ (0.42)	\$0.09 \$0.08		\$(0.79) \$(0.79)

KULICKE & SOFFA INDUSTRIES, INC.
OPERATING RESULTS BY BUSINESS SEGMENT
RECONCILIATION OF GAAP RESULTS TO NON-GAAP MEASURES
(In thousands)
(Unaudited)

		Expendable		
Equipment	% of	Tools	% of	
Segment	Revenue	Segment	Revenue	Consolidated

Fiscal 2009:

- Amortization of intangibles

Three months ended March 28, 2009										
Net revenue (GAAP results) Net revenue (Non-GAAP measures)	16,977 16,977				8,255 8,255				25,232 25,232	
Gross profit (GAAP results) - Equity-based compensation expense	4,413 20		26.0	%	3,632 8		44.0	%	8,045 28	
Gross profit (Non-GAAP measures)	4,433		26.1	%	3,640		44.1	%	8,073	
Income (loss) from operations (GAAP results)	(33,277)	-196.0)%	(2,481)	-30.1	%	(35,758)
 Equity-based compensation expense 	461				197				658	
- Severance plan - Impairment of goodwill - Amortization of intangibles	3,534 2,709 2,118				435 - 657				3,969 2,709 2,775	
Income (loss) from operations (Non-GAAP measures)	(24,455)	-144.0)%	(1,192)	-14.4	%	(25,647)
Six months ended March 28, 2009										
Net revenue (GAAP results) Net revenue (Non-GAAP measures)	40,636 40,636				22,012 22,012				62,648 62,648	
Gross profit (GAAP results) - Equity-based compensation	11,415 35		28.1	%	10,558 (36)	48.0	%	21,973 (1)
expense Gross profit (Non-GAAP measures)	11,450		28.2	%	10,522		47.8	%	21,972	
Income (loss) from operations (GAAP results)	(65,008)	-160.0)%	(2,074)	-9.4	%	(67,082)
- Equity-based compensation expense	94				(108)			(14)
- Severance plan - Impairment of goodwill	5,134 2,709				1,421 -				6,555 2,709	
- Facilities contractual commitments	2,165				443				2,608	
- Tax settlement expense	-				2,212				2,212	

4,214

1,314

5,528

(50,692)	-124.7	7 %	3,208		14.6	%	(47,484)
57,560 57,560				13,221 13,221				70,781 70,781	
22,757 35		39.5	%	5,850 27		44.2	%	28,607 62	
22,792		39.6	%	5,877		44.4	%	28,669	
(13,881)	-24.1	%	(2,075)	-15.7	%	(15,956)
907				308				1,215	
9,152				-				9,152	
(3,760)	-6.5	%	(1,767)	-13.4	%)
165,018 165,018				29,295 29,295				194,313 194,313	
64,422		39.0	%	14,803		50.5	%	79,225	
71				58				129	
64,493		39.1	%	14,861		50.7	%	79,354	
(5,490)	-3.3	%	469		1.6	%	(5,021)
2,695				764				3,459	
9,152 106				-				9,152 106	
6,464		3.9	%	1,232		4.2	%	7,696	
	57,560 57,560 22,757 35 22,792 (13,881 907 9,152 62 (3,760 165,018 165,018 64,422 71 64,493 (5,490 2,695 9,152 106	57,560 57,560 22,757 35 22,792 (13,881) 907 9,152 62 (3,760) 165,018 165,018 165,018 64,422 71 64,493 (5,490) 2,695 9,152 106	57,560 57,560 22,757	57,560 57,560 22,757 39.5 % 35 22,792 39.6 % (13,881) -24.1 % 907 9,152 62 (3,760) -6.5 % 165,018 165,0	57,560 57,560 13,221 13,221 22,757 35 39.5 27 % 5,850 27 22,792 39.6 39.6 308 % 5,877 (13,881 9,152 62 (3,760) -6.5 % (1,767 165,018 165,018 165,018 29,295 29,295 64,422 71 64,493 39.0 39.1 39.2	57,560 57,560 57,560 57,560 39.5 39.5 39.6 35 27 22,792 39.6 308 9,152 62 (3,760) -6.5 308 9,152 62 (3,760) -6.5 308 9,152 62 (3,760) -6.5 308 9,152 62 2,792 308 9,152 62 39.0 4,422 39.0 4,422 39.0 58 64,422 39.0 4,4803 71 58 64,493 39.1 4,803 71 58 64,493 71 764 9,152 106 764	57,560 57,560 39.5 39.5 39.6 39.5 39.6 44.2 35 27 22,792 39.6 39.6 39.6 30.6 44.4 (13,881 9,152 62 (3,760 -24.1 -24.1 30.8 30.8 -15.7 907 62 (3,760 30.8 -6.5 -2 30.8 -13.4 165,018 165,018 165,018 29,295 -29,295 -13.4 64,422 71 (5,490 2,695 39.0 39.1 39.2 39.2 39.2 39.2 39.2 39.2 39.2 39.2 39.2 39.2 39.2 39.2 39.2 39.2 39.2 3	57,560 57,560 39.5 39.5 39.6 39.5 39.6 39.5 39.6 44.2 39.6 44.2 39.6 44.4 39.6 46.4 39.6 4	57,560 13,221 70,781 57,560 13,221 70,781 22,757 39.5 5,850 44.2 28,607 35 27 62 22,792 39.6 5,877 44.4 62 907 308 1,215 9,152 308 1,215 62 3,760 70,781 1,215 165,018 22,295 1,215 9,152 64,422 39.0 14,803 50.5 79,225 71 58 129 64,493 39.1 14,861 50.7 7 79,354 (5,490 7,333 469 1.6 7,64 7,9354 1,65 7,152 1,152 1,152 1,152 1,152 1,152 1,152 1,152 1,152 1,152 1,152 1,154 </td

Source: Kulicke & Soffa Industries, Inc.

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